



**2018 Annual Report**  
**Working everyday to make all American  
agricultural work and living safer.**



## OUR MISSION

To proactively address ongoing and emerging occupational safety and health issues affecting U.S. agriculture.

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## FOUNDATION MISSION

To support occupational safety and health initiatives for people and businesses in agriculture. This will be achieved by guiding financial growth and providing oversight of financial resources dedicated to agricultural safety and health programs across the U.S.

# ASHCA

## A Year In Review

As we reflect on 2018, it is important to note the dedication and hard work of the individuals who make up the ASHCA Board of Directors and the management team. Much of the strength of ASHCA is the diversity of the agricultural industry it represents, bringing together stakeholders from production agriculture, educational institutions and associations from a variety of commodities across the United States. The ability to have a forum to share information and to collaborate on addressing emerging issues and the various challenges of agricultural health and safety is what makes ASHCA so unique. ASHCA has membership in 28 states, Canada & Sweden.

Much of this past year and been dedicated to succession planning. Our Executive Director, Frank Gasperini notified the ASHCA board that he would be moving to a new phase in his life. In addition, several of our long-term board members made the difficult decision to resign from the Board. Several of these individuals have been on the Board since ASHCA's incorporation in 2007. ASHCA is deeply indebted to those individuals who have given countless hours to help shape and build the organization.



Our heartfelt thanks goes out to Leon Graves who served as the ASHCA Chair for the past four years. Under his leadership, ASHCA had several key initiatives and programs including the development and delivery of the trademarked AgSHARP™ Program, the *Raising Safety Summit* in Scottsdale, AZ, the Cattle Feeders Safety Roundtable and several forums that brought together industry and government agency representatives to engage in positive discussions about safety and health in our industry. Jan Klodowski, Dan Hair, and William Nelson will also be resigning their formal Board positions as we move into 2019. We appreciate their years of service and look forward to their continued participation on several ASHCA committees and in attending future ASHCA events. Their past engagement and commitment has helped to build and shape our organization in the years to come.

Brief highlights of ASHCA's 2018 activities include:

- ASHCA hosted the *Raising Safety Summit* in Scottsdale, Arizona on February 21-23rd (see page 6). The event featured keynote presentations, concurrent workshops, exhibitors and poster presentations. Over 120 safety leaders and professionals attended the event.
- ASHCA once again teamed up with the National Council of Agricultural Employers (NCAE) to present a panel session at their annual labor forum. Industry representatives shared their insights on their strategies to address safety and health.
- The National Grain and Feed Association hosted the ASHCA Board of Directors meeting in September.
- ASHCA held a strategic planning and succession meeting in Chicago in April.

Moving forward, we are pleased to announce that Julie Koochagian will continue to provide administrative & operational support to ASHCA. We are also excited to announce several new board members who will join us in 2019:

- Nicole Ayache, Director, Sustainability Initiatives for *National Milk Producers Federation*;
- Kyle Liske, Director of Public Policy & Counsel for *Agricultural Retailers Association*;
- Sean Vallely, CRIS, AFIS, Manager of Loss Control for *Agri-Services Agency*;
- Flint Belk, CIH, CSP, Manager of Occupational Health for *WCF Mutual Insurance Company*; and
- Rick Naerebout, Chief Executive Officer for *Idaho Dairymen's Association*

The ASHCA Safety Summit planning committee is diligently working on the 2020 Summit. The board is also working on numerous other initiatives including hosting several health and safety webinars, exhibiting at several events and the next AgSHARP™ program.

In closing, we are enthusiastic about the future of ASHCA. We have some exciting new initiatives that will be announced in the coming months. Thank you for your membership and we look forward to your future engagement with ASHCA.



Kimberly Naffziger, Vice Chair  
ASHCA Board of Directors

# MEET THE 2018 BOARD OF DIRECTORS



**KIMBERLY NAFFZIGER, VICE CHAIR**  
ZENITH INSURANCE



**LEON GRAVES, CHAIR**  
ST. ALBANS COOPERATIVE CREAMERY



**KELSEY BILLINGS SEC/TRES**  
NATIONAL COUNCIL OF FARMER COOPERATIVES



**RYAN BENNETT**  
NATIONAL MILK PRODUCERS FEDERATION



**PAUL GUNDERSON**  
DAKOTA PRECISION AG CENTER



**DAN HAIR**  
WORKERS COMPENSATION FUND



**JAN KLODOWSKI**  
AGRI-SERVICES AGENCY



**BARBARA LEE**  
NATIONAL FARM MEDICINE CENTER



**JESS MCCLUER**  
NATIONAL GRAIN & FEED ASS.



**DENNIS MURPHY**  
MURPHY AGRICULTURAL SAFETY CONSULTING,



**WILLIAM NELSON**  
WILLIAM J. NELSON, LLC



**MIKE PANKONIN**  
AEM



**PAUL RILEY**  
AGRRESERVES



**JOEL SHERMAN**  
GRIMMWAY FARMS, INC.



**AARON YODER**  
UNIVERSITY OF NEBRASKA



# ASHCA FINANCIAL REPORT

As of December 31, 2018

ASSETS	
Current Assets	
Bank Accounts	
BB&T Bank - Checking	-\$3,449.97
BB&T CD 8811	\$75,400.94
BB&T Money Market 9578	\$43,263.87
Total Bank Accounts	\$115,214.84
Other Current Assets	
Undeposited Funds	\$125.00
Total Other Current Assets	\$125.00
Total Current Assets	\$115,339.84
<b>TOTAL ASSETS</b>	<b>\$115,339.84</b>

LIABILITIES AND EQUITY	
Liabilities	
Total Liabilities	
Equity	
Retained Earnings	\$186,514.26
Net Income	-\$71,174.42
Total Equity	\$115,339.84
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$115,339.84</b>

	Annual Budget	Year End Actual	Variance
<b>INCOME</b>			
Membership Dues	\$55,000.00	\$51,552.45	-\$3,447.55
Summit Income	\$65,707.00	\$41,597.00	-\$24,110.00
<b>Total Income</b>	<b>\$120,707.00</b>	<b>\$93,149.45</b>	<b>-\$27,557.55</b>

EXPENSES			
Operating Expenses			
Administration, Contractors	\$78,730.00	\$74,513.32	\$4,216.68
Accounting/Banking	\$10,600.00	\$3,352.10	\$7,247.90
Communications/Marketing	\$6,500.00	\$371.38	\$6,128.62
Insurance/Legal	\$3,475.00	\$1,439.00	\$2,036.00
Meetings	\$4,500.00	\$7,109.22	-\$2,609.22
AgSharp	\$0.00	\$890.00	-\$890.00
Summit	\$108,228.00	\$79,002.04	\$29,225.96
Memberships	\$750.00	\$500.00	\$250.00
Printing/Postage	\$2,000.00	\$1,530.70	\$469.30
Safety_Grants	\$5,000.00	-\$7,020.00	\$12,020.00
Sponsorships	\$1,500.00	\$1,525.00	-\$25.00
Travel/Meals	\$5,000.00	\$1,239.61	\$3,760.39
<b>Total Operating Expenses</b>	<b>\$226,283.00</b>	<b>\$164,452.37</b>	<b>\$61,830.63</b>
Other Income-Interest	\$750.00	\$128.50	-\$621.50
<b>NET PROFIT (LOSS)*</b>	<b>-\$104,826.00</b>	<b>-\$71,174.42</b>	<b>\$33,651.58</b>

### ASHCA MEMBERSHIP BY YEAR

Year	Senior Organization	Junior Association	Individual	Total
2016	19	27	17	63
2017	17	31	19	67
2018	18	29	26	73

### ASHCA Committee Appointments:

#### Executive Committee:

Chair: Chair-Graves  
 Vice Chair: Vice Chair-Naffziger  
 Board Secretary/Treasurer-Billings  
 Barbara Lee  
 Dan Hair  
 Jan Klodowski  
 William Nelson  
 Jess McCluer  
 Dennis Murphy

#### Finance & Investments Committee:

Chair: Board  
 Secretary/Treasurer-Billings  
 Vice Chair: Aaron Yoder  
 Kimberly Naffziger  
 William Nelson  
 Jess McCluer  
 Paul Gunderson

#### Membership & Communications Committee:

Chair: Jan Klodowski  
 Vice Chair: Jess McCluer  
 Executive Com.  
 Ryan Bennet  
 Paul Riley

#### Strategic & Emerging Issues Committee:

Chair: Dennis Murphy  
 Vice Chair: Aaron Yoder  
 William Nelson  
 Paul Gunderson  
 Paul Riley  
 Victor Duraj  
 Jose Perez  
 Brian Weichelt

#### Programs & Education Committee:

Chair: Kimberly Naffziger  
 Vice Chair: Joel Sherman  
 Dennis Murphy  
 Mike Pankonin  
 Jess McCluer  
 Aaron Yoder  
 Paul Gunderson  
 Paul Riley  
 Ryan Bennett  
 Kelsey Billings

#### 2020 Core Summit Planning Task Force:

Chair: Barb Lee  
 Vice Chair: Kelsey Billings  
 Frank Gasperini  
 Leon Graves  
 Erica Daniels-Organizer  
 Scott Heiberger  
 Marsha Salzwedel  
 Jess McCluer  
 Paul Riley  
 Ryan Bennett  
 Dennis Murphy  
 Kimberly Naffziger  
 Aaron Yoder

#### Nominating Committee:

Chair: Dan Hair  
 Vice Chair: Jan Klodowski  
 Dennis Murphy

# CHARTER MEMBERS



ASSOCIATION OF  
EQUIPMENT MANUFACTURERS



CHS Foundation



WCF



A FAIRFAX Company



## 2018 SENIOR ORGANIZATIONS

St. Albans Cooperative Creamery  
*St. Albans, VT*

Idaho Dairymen's Association  
*Twin Falls, ID*

Wonderful Citrus  
*Delano, CA*

G.S. Long Co., Inc.  
*Yakima, WA*

## 2018 JUNIOR ASSOCIATIONS

Agricultural Retailers Association  
*Washington, D.C.*

AgriSafe Network, Inc.  
*Spencer, IA*

AgSafe - California  
*Modesto, CA*

APMA  
*Salinas, CA*

Braga Fresh Farm Family  
*Salinas, CA*

California Farm Labor Contractor Assn.  
*Sacramento, CA*

Canadian Ag Safety Association (CASA)  
*Winnipeg, Canada*

Central States Center for Safety & Health  
*Omaha, NE*

Grain Handling Safety Coalition  
*Urbana, IL*

Hancock Farmland Services  
*Turlock, CA*

HighPlains Center  
*Fort Collins, CO*

Kansas Livestock Association  
*Topeka, KS*

LDS Church  
*Salt Lake City, UT*

Mercer Ranches, Inc.  
*Prosser, WA*

Migrant Clinicians Network  
*Austin, TX*

National Grain & Feed Assn  
*Washington, DC*

National Institute of Food & Agriculture  
*Washington, DC*

NE Center For Agricultural Health  
*Coopersstown, NY*

Ocean Mist Farms  
*Castroville, CA*

Pacific NW Ag Safety & Health Center  
*Seattle, WA*

Pasquinelli Produce Co.  
*Yuma, WA*

Safety Made Simple  
*Olathe, KS*

SE Center for Ag Health & Injury Prevention  
*Lexington, KY*

SE Coastal Center for Ag Health & Safety  
*Gainesville, FL*

SW Center for Ag Health, Injury Prev & Ed  
*Tyler, TX*

Texas Cattlefeeders Association  
*Amarillo, TX*

Saqui Law Group  
*Roseville, CA*

US Custom Harvesters, Inc.  
*Hutchinson, KS*

Western Center for Ag Safety & Health  
*Davis, CA*

*2018 Individual Members are listed on our website at [www.ashca.org](http://www.ashca.org)*

This report is a publication of the **Agricultural Safety & Health Council of America™**

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ASHCA is a not for profit 501(c) (3) organization established December 2007.  
Payments and donations to ASHCA may be deductible. Consult your accountant or tax adviser for a determination whether a donation is deductible.