2018 Annual Report
Working everyday to make all American agricultural work and living safer.
OUR MISSION
To proactively address ongoing and emerging occupational safety and health issues affecting U.S. agriculture.

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FOUNDATION MISSION
To support occupational safety and health initiatives for people and businesses in agriculture. This will be achieved by guiding financial growth and providing oversight of financial resources dedicated to agricultural safety and health programs across the U.S.
ASHCA
A Year In Review

As we reflect on 2018, it is important to note the dedication and hard work of the individuals who make up the ASHCA Board of Directors and the management team. Much of the strength of ASHCA is the diversity of the agricultural industry it represents, bringing together stakeholders from production agriculture, educational institutions and associations from a variety of commodities across the United States. The ability to have a forum to share information and to collaborate on addressing emerging issues and the various challenges of agricultural health and safety is what makes ASHCA so unique. ASHCA has membership in 28 states, Canada & Sweden.

Much of this past year and been dedicated to succession planning. Our Executive Director, Frank Gasperini notified the ASHCA board that he would be moving to a new phase in his life. In addition, several of our long-term board members made the difficult decision to resign from the Board. Several of these individuals have been on the Board since ASHCA’s incorporation in 2007. ASHCA is deeply indebted to those individuals who have given countless hours to help shape and build the organization.

Our heartfelt thanks goes out to Leon Graves who served as the ASHCA Chair for the past four years. Under his leadership, ASHCA had several key initiatives and programs including the development and delivery of the trademarked AgSHARP™ Program, the Raising Safety Summit in Scottsdale, AZ, the Cattle Feeders Safety Roundtable and several forums that brought together industry and government agency representatives to engage in positive discussions about safety and health in our industry. Jan Klodowski, Dan Hair, and William Nelson will also be resigning their formal Board positions as we move into 2019. We appreciate their years of service and look forward to their continued participation on several ASHCA committees and in attending future ASHCA events. Their past engagement and commitment has helped to build and shape our organization in the years to come.
Brief highlights of ASHCA’s 2018 activities include:

- ASHCA hosted the *Raising Safety Summit* in Scottsdale, Arizona on February 21-23rd (see page 6). The event featured keynote presentations, concurrent workshops, exhibitors and poster presentations. Over 120 safety leaders and professionals attended the event.

- ASHCA once again teamed up with the National Council of Agricultural Employers (NCAE) to present a panel session at their annual labor forum. Industry representatives shared their insights on their strategies to address safety and health.

- The National Grain and Feed Association hosted the ASHCA Board of Directors meeting in September.

- ASHCA held a strategic planning and succession meeting in Chicago in April.

Moving forward, we are pleased to announce that Julie Koochagian will continue to provide administrative & operational support to ASHCA. We are also excited to announce several new board members who will join us in 2019:

- Nicole Ayache, Director, Sustainability Initiatives for *National Milk Producers Federation*;
- Kyle Liske, Director of Public Policy & Counsel for *Agricultural Retailers Association*;
- Sean Vallely, CRIS, AFIS, Manager of Loss Control for *Agri-Services Agency*;
- Flint Belk, CIH, CSP, Manager of Occupational Health for *WCF Mutual Insurance Company*; and
- Rick Naerebout, Chief Executive Officer for *Idaho Dairymen’s Association*

The ASHCA Safety Summit planning committee is diligently working on the 2020 Summit. The board is also working on numerous other initiatives including hosting several health and safety webinars, exhibiting at several events and the next AgSHARP™ program.

In closing, we are enthusiastic about the future of ASHCA. We have some exciting new initiatives that will be announced in the coming months. Thank you for your membership and we look forward to your future engagement with ASHCA.

Kimberly Naffziger, Vice Chair  
ASHCA Board of Directors
MEET THE 2018 BOARD OF DIRECTORS

Leon Graves, Chair
St. Albans Cooperative Creamery

Kelsey Billings, Sec/Tres
National Council of Farmer Cooperatives

Kimberly Naffziger, Vice Chair
Zenith Insurance

Ryan Bennett
National Milk Producers Federation

Paul Gunderson
Dakota Precision Ag Center

Jan Klodowski
Agri-Services Agency

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Zenith Insurance

Ryan Bennett
National Milk Producers Federation

Paul Gunderson
Dakota Precision Ag Center

Jan Klodowski
Agri-Services Agency
ASHCA MEMBERSHIP BY YEAR

<table>
<thead>
<tr>
<th>Year</th>
<th>Senior Organization</th>
<th>Junior Association</th>
<th>Individual</th>
<th>Total</th>
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<td>2016</td>
<td>19</td>
<td>27</td>
<td>17</td>
<td>63</td>
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<td>2017</td>
<td>17</td>
<td>31</td>
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<td>2018</td>
<td>18</td>
<td>29</td>
<td>26</td>
<td>73</td>
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ASHCA FINANCIAL REPORT
As of December 31, 2018

ASSETS
Current Assets
Bank Accounts
BB&T Bank - Checking $-3,449.97
BB&T CD 8811 $75,400.94
BB&T Money Market 9578 $43,263.87
Total Bank Accounts $115,214.84
Other Current Assets
Undeposited Funds $125.00
Total Other Current Assets $125.00
Total Current Assets $115,339.84
TOTAL ASSETS $115,339.84

LIABILITIES AND EQUITY
Liabilities
Total Liabilities
Equity
Retained Earnings $186,514.26
Net Income $-71,174.42
Total Equity $115,339.84
TOTAL LIABILITIES AND EQUITY $115,339.84

INCOME
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<tr>
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<th>Annual Budget</th>
<th>Year End Actual</th>
<th>Variance</th>
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<td>Income Dues</td>
<td>$55,000.00</td>
<td>$51,552.45</td>
<td>-$3,447.55</td>
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<td>Summit Income</td>
<td>$65,707.00</td>
<td>$41,597.00</td>
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<td>Total Income</td>
<td>$120,707.00</td>
<td>$93,149.45</td>
<td>-$27,557.55</td>
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EXPENSES
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<th>Annual Budget</th>
<th>Year End Actual</th>
<th>Variance</th>
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<td>Administration, Contractors</td>
<td>$78,730.00</td>
<td>$74,513.32</td>
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<td>Accounting/Banking</td>
<td>$10,600.00</td>
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<td>$7,247.90</td>
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<td>Communications/Marketing</td>
<td>$6,500.00</td>
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<td>Insurance/Legal</td>
<td>$3,475.00</td>
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<td>Meetings</td>
<td>$4,500.00</td>
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<td>AgSharp</td>
<td>0.00</td>
<td>$890.00</td>
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<td>Summit</td>
<td>$108,228.00</td>
<td>$79,002.04</td>
<td>$29,225.96</td>
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<td>Memberships</td>
<td>$750.00</td>
<td>$500.00</td>
<td>$250.00</td>
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<td>Printing/Postage</td>
<td>$2,000.00</td>
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<td>Safety_Grants</td>
<td>$5,000.00</td>
<td>$-7,020.00</td>
<td>$12,020.00</td>
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<td>Sponsorships</td>
<td>$1,500.00</td>
<td>$1,525.00</td>
<td>-$25.00</td>
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<td>Travel/Meals</td>
<td>$5,000.00</td>
<td>$1,239.61</td>
<td>$3,760.39</td>
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<tr>
<td>Total Operating Expenses</td>
<td>$226,283.00</td>
<td>$164,452.37</td>
<td>$61,830.63</td>
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<td>Other Income-Interest</td>
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<td>NET PROFIT (LOSS)*</td>
<td>-$104,826.00</td>
<td>-$71,174.42</td>
<td>$33,651.58</td>
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ASHCA Committee Appointments:

Executive Committee:
Chair: Chair-Graves
Vice Chair: Vice Chair-Naffziger
Board Secretary/Treasurer-Billings
  Barbara Lee
  Dan Hair
  Jan Klodowski
  William Nelson
  Jess McCluer
  Dennis Murphy

Finance & Investments Committee:
Chair: Board
Secretary/Treasurer-Billings
Vice Chair: Aaron Yoder
  Kimberly Naffziger
  William Nelson
  Jess McCluer
  Paul Gunderson

Membership & Communications Committee:
Chair: Jan Klodowski
Vice Chair: Jess McCluer
  Executive Com.
  Ryan Bennett
  Paul Riley

Strategic & Emerging Issues Committee:
Chair: Dennis Murphy
Vice Chair: Aaron Yoder
  William Nelson
  Paul Gunderson
  Paul Riley
  Victor Duraj
  Jose Perez
  Brian Weichelt

Programs & Education Committee:
Chair: Kimberly Naffziger
Vice Chair: Joel Sherman
  Dennis Murphy
  Mike Pankonin
  Jess McCluer
  Aaron Yoder
  Paul Gunderson
  Paul Riley
  Ryan Bennett
  Kelsey Billings

2020 Core Summit Planning Task Force:
Chair: Barb Lee
Vice Chair: Kelsey Billings
  Frank Gasperini
  Leon Graves
  Erica Daniels-Organizer
  Scott Heilberger
  Marsha Salzwedel
  Jess McCluer
  Paul Riley
  Ryan Bennett
  Dennis Murphy
  Kimberly Naffziger
  Aaron Yoder

Nominating Committee:
Chair: Dan Hair
Vice Chair: Jan Klodowski
  Dennis Murphy
2018 SENIOR ORGANIZATIONS

St. Albans Cooperative Creamery  
St. Albans, VT

Idaho Dairymen’s Association  
Twin Falls, ID

Wonderful Citrus  
Delano, CA

G.S. Long Co., Inc.  
Yakima, WA

2018 JUNIOR ASSOCIATIONS

Agricultural Retailers Association  
Washington, D.C.

AgriSafe Network, Inc.  
Spencer, IA

AgSafe - California  
Modesto, CA

APMA  
Salinas, CA

Braga Fresh Farm Family  
Salinas, CA

California Farm Labor Contractor Assn.  
Sacramento, CA

Canadian Ag Safety Association (CASA)  
Winnipeg, Canada

Central States Center for Safety & Health  
Omaha, NE

Grain Handling Safety Coalition  
Urbana, IL

Hancock Farmland Services  
Turlock, CA

High Plains Center  
Fort Collins, CO

Kansas Livestock Association  
Topeka, KS

LDS Church  
Salt Lake City, UT

Mercer Ranches, Inc.  
Prosser, WA

Migrant Clinicians Network  
Austin, TX

National Grain & Feed Assn  
Washington, D.C.

National Institute of Food & Agriculture  
Washington, D.C.

NE Center for Agricultural Health  
Cooperstown, NY

Ocean Mist Farms  
Castroville, CA

Pacific NW Ag Safety & Health Center  
Seattle, WA

Pasquinelli Produce Co.  
Yuma, WA

Safety Made Simple  
Olathe, KS

SE Center for Agricultural Health & Injury Prevention  
Lexington, KY

SE Coastal Center for Agricultural Health & Safety  
Gainesville, FL

SW Center for Agricultural Health, Injury Prev & Ed  
Tyler, TX

Texas Cattlefeeders Association  
Amarillo, TX

Saqui Law Group  
Roseville, CA

US Custom Harvesters, Inc.  
Hutchinson, KS

W Center for Agricultural Safety & Health  
Davis, CA

2018 Individual Members are listed on our website at www.ashca.org

This report is a publication of the Agricultural Safety & Health Council of America™

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